

ABA LUNCHEON SEPTEMBER 2024

# 2024 Labor Cancer Landscape:

**2024** New Diagnoses and Deaths

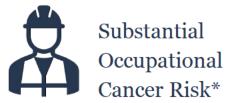
~60,000

Active union members will be diagnosed this year



Will pass away from a cancer diagnosis

## Cancer Risks for Union Members:











Higher Average Age

# Union Plans Can Make a Difference:

Key Insight: There are 2 central moments where interventions can save lives and contain costs



## **Catch It Early**

Catching cancer early saves lives and can makes cases much less expensive to treat

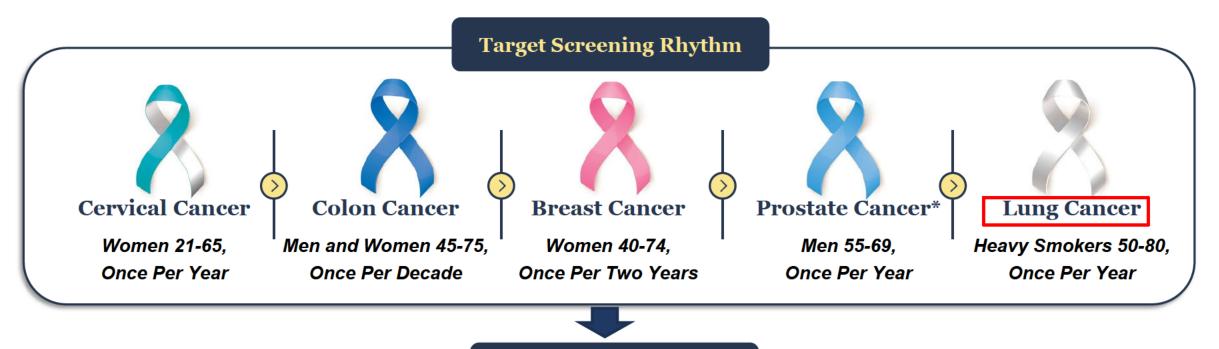


## **Help Reach The Right Care**

There are huge differences in outcomes depending on where a member goes for their care



# Thousands Behind on Screenings:



**Screening Gap** 

20,000

Member Health Plan



7,000

Overdue Screenings, Right Now

US Preventive Services Task Force Recommendations on Cancer Screening; NIH Cancer Trends Progress Report 2021 Data



# ~40% of Cancer Patients Fail to Reach Centers Well-Equipped for their Care



"You only have to spend two days in my clinic to see a patient who will die or lose a limb because they did not get to the right sarcoma expert."

- Orthopedic Oncologist, Academic Center.

## **BUILT FOR LABOR**

## **End-to-End Cancer Support for Union Members**

Oncology Certified Nurses, Data Analysts, and Researchers Delivering:

### I. SCREENING & PREVENTION



Tailored screening content and campaigns to catch cancer early



**Curated member campaigns** 



**Dedicated call in line for questions** 



Screening scheduling assistance

### II. "BEST SHOT" STRATEGY



Deep education, based on years of research, to help members reach the best care for their specific diagnosis



Monitor regular data feeds



**Deliver custom education briefs** 



**All-in mobilization** 

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#### III. UNLIMITED PATIENT SUPPORT



1 on 1 nurse support to solve any problem along the cancer journey; lift the burden for patients





Provide answers for any question



Find resources for any problem



Stand by the patient for the journey



















